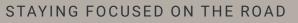


Partnering for Success

# MOTOR







Our motor division offers effective and flexible products to the niche motor market.

A wide underwriting appetite means we can provide a range of products, including single vehicle and fleets for taxi and chauffeur risks, including funeral, and wedding cars, along with a unique day driver scheme for daytime only taxi drivers. Products available also include single courier, motor trade (road risks), truck mini fleet and taxi liability. The motor division is an established and trusted team, experienced in underwriting a difficult class of business, and the sole distribution channel for Aviva's taxi business. All our products are backed by A rated insurers, and we are always looking to develop new products as well as refresh and enhance our existing offering.





Paul Humphries Head of Underwriting Operations

**●** 07792 160744**●** paul.humphries@Qunderwriting.com



Mike Hobbs Senior Technical Underwriter – Truck Fleet O2920 301030 michael.hobbs@Qunderwriting.com



Michelle Bevan Underwriting Manager – Taxi Fleet O2920 301233 michelle.bevan@Qunderwriting.com



Simon Barker Claims Team Manager O 02920 301252 simon.barker@Qunderwriting.com



Gemma Giles Underwriting Operations Manager O2920 301256 Semma.giles@Qunderwriting.com



Adam Edwards Underwriting Manager – Qtrade Motor 02920 301231

adam.edwards@Qunderwriting.com



Zara Freeman
Business Support Manager
02920 301230
zara.freeman@Qunderwriting.com



Emma Morris Team Leader – Fleet Underwriting 02920 301233 emma.morris@Qunderwriting.com

## Contents

Taxi Fleet	4
Courier	5
Truck Mini Fleet	6
Motor Trade Road Risks	7
 Taxi & Executive	8
Taxi & Executive Liability	9
Capacity	10
Qtrade	11
About Q Underwriting	12





A policy that offers all the benefits and flexibility your clients require.

As the sole distributer for Aviva's taxi book, you can be sure to rely on us to provide effective cover for your fleet clients. Our Taxi Fleet product provides cover for private and public hire fleets of three or more vehicles.

#### Core Cover:

- Comprehensive, Third Party Fire and Theft or Third Party Only
- Public Liability
- Motor Legal Expenses Cover

#### **Optional Cover:**

- Increased limits of indemnity for Public Liability
- Employers Liability
- Breakdown

#### Appetite:

#### Fleets of 3 or more vehicles, including:

- Taxi fleets
- Chauffeur fleets, including Funeral & Wedding Fleets

#### Features & Benefits:

- A rated capacity
- £5m Public Liability cover included as standard
- Legal costs relating to claims
- Driver Personal Belongings
- Driver Assault cover
- Comprehensive windscreen cover
- Replacement vehicle for non-fault accidents
- Unique 'Yes Claim Bonus' benefit
- Comprehensive claims service 24/7/365
- Motor Legal expenses up to £100,000 cover for any uninsured losses following an accident

**()** 02920 301233 motorsales@Qunderwriting.com

SECURITY IN NUMBERS





Delivering comprehensive cover for professional drivers is what we do best.

Ensuring precious cargo is delivered where it needs to be is no easy feat. We understand the importance of providing your clients with the support they need if things go wrong.

Our Courier product provides comprehensive cover for individuals operating single vans up to 3.5 tonnes (Gross Vehicle Weight). The policy can be tailored to cover named drivers as well as increased levels of indemnity for Goods in Transit and Liability cover.

#### Core Cover:

- Comprehensive
- Goods in Transit
- Public Liability
- Motor Legal Expenses Cover

#### **Optional Cover:**

- Increased limits of indemnity for:
- Goods in Transit
- Public Liability
- Employers Liability available

#### Appetite:

- Single courier van up to 3.5 tonne
- Full-time, self- employed
- Drivers 25 to 69 years of age
- Minimum 2 years courier experience
- Vehicle less than 10 years old, maximum value £50,000

#### Features & Benefits:

- A rated capacity
- Comprehensive claims service 24/7/365
- £5,000 Goods in transit cover included as standard
- £5m Public Liability cover included as standard
- Unique 'Yes Claim Bonus' benefit
- Unlimited windscreen cover
- Courtesy vehicles available when approved repairers used
- Motor Legal expenses up to £100,000 cover for any uninsured losses following an accident

LET US CARRY THE LOAD

♥ 02920 301231 Ø qtrademotor@Qunderwriting.com





With a wide range of benefits to suit smaller operators, we will help your clients keep their business on the road.

Every business comes with its own set of risks, and managing fleets of HGVs is certainly not an exception. Our risk management and CCTV led proposition can be an effective solution to help businesses manage their fleet and claims costs.

Our Truck mini fleet product provides cover for truck fleets of 3 to 18 vehicles. The product can also cover vans, cars and special types provided trucks are the majority vehicle type. The policy offers 'corporate' level benefits for smaller operators.

#### Cover:

- Comprehensive, Third Party Fire and Theft, Third Party Only
- Motor Legal Expenses Cover

#### Appetite:

Fleets of 3 to 18 vehicles which are Fleet or NCB rated, including:

- Haulage, own goods, or both
- Established 2 years or more
- All truck body types
- Can include vans, private cars and special types
- Acceptable claims history or an improving trend
- Hazardous goods or locations considered
- Qualifying CCTV or supportive of new CCTV

#### Features & Benefits:

- A rated Capacity
- Physio and Psychological employee
   support cover
- Free Vision Track Cameras (pay VAT only)
- Protected 2 Year Premium Rate
- Low Claims rebate
- Trailer cover for attached and detached
- Comprehensive claims service 24/7/365
- Unlimited windscreen cover
- Unique 'Yes Claim Bonus' benefit
- Motor Legal expenses up to £100,000 cover for any uninsured losses following an accident

### FOR THE LONG HAUL

€ 02920 301233 ⊠ motorsales@Qunderwriting.com

# MOTOR TRADE (ROAD RISKS)



Insuring Motor Traders with some property exposure through one simple policy.

All business needs are unique, and we understand the intricate requirements of the motor trade industry inside out.

Our Motor Trade Road risk product provides asset protection and road risks cover. There are generous own and sale vehicle categories for cars up to group 48, CVs up to 7.5T and Motorcycles up to 250cc. Motor trade road risks also includes a 'Trader' MID portal for easy vehicle management.

#### Core Cover:

- Comprehensive, Third Party Fire and Theft, Third Party Only
- Motor Legal Expenses Cover

#### **Optional Cover:**

- Public Liability
- Employers Liability
- Business Tools
- Accompanied Demonstration
- Additional Business Use
- Windscreen Cover

#### Appetite:

- Motor trades inc. sales and service risks
- Suited for smaller businesses
- Full or part time
- Home or premises based

#### Features & Benefits:

- A rated capacity
- £30,000 cover for owned and customer vehicles included as standard (option to increase to £50,000)
- Liability to third parties
- Comprehensive claims service 24/7/365
- Automatic cover to vehicles towed
- No 400m premises exclusion
- Loss or theft of keys up to £5,000
- 6-year NCD scale with protected NCD option
- Unique 'Yes Claim Bonus' benefit
- MID Trader portal
- Motor Legal expenses up to £100,000 cover for any uninsured losses following an accident

🖊 DRIVING YOUR BUSINESS FORWARD

**()** 02920 301231 ptrademotor@Qunderwriting.com





With A rated capacity, we are well placed to provide your clients with the protection they need.

Your clients depend on their taxis daily, so it is important the cover they receive allows them to feel secure on the job, every single day.

Our Taxi & Executive products provide cover for private and public hire vehicles at competitive rates. This product is insured by Aviva.

#### Core Cover:

- Comprehensive, Third Party Fire and Theft or Third Party Only
- Public Liability
- Motor Legal Expenses Cover

#### **Optional Cover:**

- Increased Limit of Indemnity for Public Liability
- Employers Liability
- Breakdown

#### Appetite:

• Private and public hire vehicles

#### Features & Benefits:

- A rated Capacity
- £5m Public Liability cover included as standard
- Legal costs relating to claims
- Driver Assault cover
- Comprehensive claims service 24/7/365
- Replacement vehicle for non-fault accidents
- Unique 'Yes Claim Bonus' benefit
- Motor Legal expenses up to £100,000 cover for any uninsured losses following an accident

€ 02920 301231 ⊠ qtrademotor@Qunderwriting.com

GOING THE DISTANCE





Delivering liability cover for professional drivers.

### Carrying out contract work can require additional covers to meet local authority or other client requirements. We are committed to ensuring drivers receive the right levels of liability insurance, allowing them to focus on the job in hand.

Our Taxi Liability product provides suitable cover for contract work. It is available to your clients on its own, but it can also be offered as part of Q Underwriting's Taxi and Executive motor policy.

#### Core Cover:

- Public Liability
- Optional Cover
- Employers Liability

#### Appetite: Private and public hire vehicles undertaking:

- School contracts
- Health authority contracts
- Local authority contracts
- Any other agreed contract work

#### Features & Benefits:

- A rated Capacity
- Up to £10m Public Liability cover available
- Employers Liability cover available
- Premises cover available

## GOING THE EXTRA MILE



C 02920 301231
qtrademotor@Qunderwriting.com



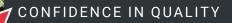
#### OUR CAPACITY \_\_\_\_\_

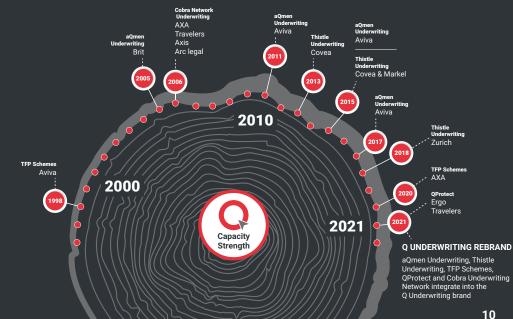
### A true test of any insurance policy is the quality of its insurer.

Capacity is the root of our business. We know the relationships we have with our partner insurers are imperative in the future success of our business. Each year, we write more than £100m of premium under delegated underwriting authority from many of the most well-known A rated insurers; something we have been doing for more than 20 years.

As a robust and reliable partner for both insurers and brokers alike, we hold multiyear deals with our capacity providers because we deliver excellent long-term results time after time.

Our leadership teams are always looking to build meaningful, long-term relationships with the best insurers in the business, and have a proven track-record when it comes to maintaining those all-important alliances to ensure we have the best offering possible for our partner brokers.





## EFFORTLESS ETRADE

		MOTOR PROPERTY
Usability Academic Combined Liability Liability cover for retail, manufacturing, wholesale, and lesure risks MORE INFORMATION CET QUOTE	Courier Single courier van cover (one per client) including Goods in Transit & Labelity MORE INFORMATION CET QUOT	Motor Trade Road Risks Road Risks cover for a range of motor trades including sale or service risks MORE INFORMATION CET QUOTE
Cover for well-managed commercial, residential     B unaccupied risks; £1k minimum premium	Professional switch a turnover under £2.5m	Cover for truck fleet operators (3-18 vehicles) with added benefic of CCTV
Charity Combined  Specialist combined product for chanties, social enterprises and voluntary organisations	MORE INFORMATION CET QUOTE	MORE INFORMATION CRT QUOTE
MORE INFORMATION GET QUOTE	MORE INFORMATION GET QUOTE	MORE INFORMATION GET QUOTE

# Making broking easier with the best of both worlds.

Qtrade is your broker portal that brings together all of Q Underwriting's specialist commercial insurance products. You can quote-and-buy on many of our Casualty and Motor products, but for non-etrade products, you can still submit your quotation request through Qtrade. It is truly a one-stop shop for our broker partners.

Powered by Acturis, it is a reliable and intuitive system, backed up by a dedicated Agency Support team.

Should you have any queries, you can always speak to your usual underwriting contact or email **qtrade@Qunderwriting.com.** 

To find out more and request your account, visit www.Qunderwriting.com/qtrade.



# ABOUT Q UNDERWRITING

### Niche commercial lines products delivered with a specialist touch.

Q Underwriting is a robust and reliable partner for brokers and insurers. Backed by some of the world's leading private equity firms, we write over £100m premium under delegated underwriting authority from a carefully selected group of A rated, key partner insurers. Our dedicated team of over 150 people support a nationwide network of brokers. We launched in 2019 as home for some of the market's best-known niche commercial underwriting brands, including Thistle Underwriting, TFP Schemes and aQmen Underwriting. In 2021, we brought these brands together under the Q Underwriting name to simplify our offering and allow all our broker partners to benefit from an award-winning MGA with over 30 specialist commercial products, all backed by A rated capacity.





# You can have your cake and eat it.

You can have your cake and eat it. **Tick me** if you require more information on the following insurance products:

#### **Casualty & Construction:**

Tradesman & Professionals Contractors Combined

Combined Liability Land & Property Owners Liability

Excess Liability Combined

Property & Package:

Charity Combined

Property Owners

**Recruitment Combined** 

Faith Combined

ombined

Once completed, please share your checklist with your sales representative or underwriter.

Qunderwriting

Partnering for Success

#confidenceinQuality

Partnering for Success

Q Underwriting is a trading name of Q Underwriting Services Ltd. Q Underwriting Services Ltd is authorised and regulated by the Financial Conduct Authority FRN 657367. Registered in England under No. 08946569. Registered office: Rossington's Business Park, West Carr Road, Retford, Nottinghamshire, DN22 7SW. 15/03/22 Ref: QD2122.1

